Electronic Behavioral Health Records:

Approaching the Opportunity to Automate Your Business & Clinical Operations with Clarity, Tools & Planning

Summary

This presentation is designed for business, clinical and operations leaders who are responsible for strategic decision making regarding the acquisition and implementation of an electronic health record. This presentation builds on a previous discussion regarding EDI (data interchange with payers) and will make the case for automated business and clinical practices as they relate to greater outcomes in every dimension of the practice or facility – including the bottom-line. The focus is determining a practical, phased and reasonable approach to implementation of electronic health records – particularly those that integrate some form of practice management.

Learning Objectives

- Participants will be given a clear understanding of the system components and integration that are needed to support their business goals and objectives.
- The presenters will be sharing effective methods and tactics for identifying and managing workflow changes in behavioral health settings.
- Participants will be provided with clear steps for planning, evaluating, selecting and implementing appropriate systems based upon those workflow requirements.
- Participants will learn that the cost of modernizing and automating operations and clinical practices is not as prohibitive as is often believed - particularly when a practical method for selecting and implementing solutions is in place.

Presentation Outline

This presentation begins with a discussion of automated business, operations, administrative and clinical practices. Electronic health records will be considered in light of interoperability, compliance, best practices, client safety, financial accountability, and protection of privacy. The internal drive for results and data that make any treatment provider more marketable will also be discussed.

The case will be made that automated practices and integrated systems lead to greater outcomes in every dimension of practice:

- greater operational efficiency
- enhanced recruiting, training and retention of key clinical and administrative personnel
- improved client experience, satisfaction, and relations
- improved clinical outcomes and episodes of care
- better business practices from the point of scheduling an assessment to billing for services
- greater ability to exchange data and information
- enhanced capacity to meet and exceed licensing, accreditation and audit standards



Participants will explore the practice of identifying, documenting and assessing their unique current state of workflow, infrastructure and information technology. This discussion will be followed by the importance of documenting a dynamic and effective future state where unique requirements, business goals and budgets combine to produce positive results.

Lead Presenter Information:

Name: Larry Paulson

Title: Director, Provider Services

Organization: Outlook Associates

Address: 17862 E. 17th Street, Suite 207

City/State/ZIP: Tustin, CA 92780 Phone: 714-689-9986 Fax: 714-505-6148

Email: lpaulson@outlook-associates.com

Larry Paulson serves as the Director of Provider Services at Outlook Associates. He has over 32 years of experience in healthcare, 25 years in information systems. He has a solid history of successfully developing and deploying IT solutions that enhance the clinical and business processes of healthcare organizations. He has an in-depth knowledge of clinical information systems and leading healthcare systems vendors..

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